



Point of Sale Reports

Manage and Monitor Your Point of Sale Activity.

Print a Report Containing:

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- Hourly Sales ReportPage 11
- Employee Performance ReportPage 13

Cash Register Balance Report

- The **Cash Register Balance Report** provides the important Financial aspects of Point of Sale activity, such as **Gross & Net Sales \$, Sales Tax, Tender Types** and **Cash Summary**.
- Print for a user defined **Date Range**. Print **Individual Reports** by Date or **Consolidate** multiple Dates into one report.
- Report on a particular **Salesman** or **Register**, or **All**.
- Report on **Point of Sale** or **Sales Order Entry** activity, or both.
- Contains an **Exception Report** section, including **Voids, No Sales** and **Customer Counts**.

Cash Register Balance Report

```

Run Date  6/17/03          CASH REGISTER BALANCE REPORT
Run Time  1:42 PM          Merchant Technologies

[SELECT OPTIONS]  Location Code:      01
                  Sales Date:      ① 6/13/03 to 6/13/03
                  Consolidate (Y/N)? Y <Y>=Consolidates All Reports, <N>=Prints Separat
                  Register Number:  ALL
                  Shift ID:         ALL
                  Salesman Code:    ALL
                  Report Type (1/2)? 1 <1>=Cash Register, <2>=Sales Order Entry
                  Use Poll Date (Y/N)? N <Y>=Prints all transactions for Date Polled inst
                  Deposit Summary (Y/N)? N <Y>=Prints Deposit Summary only (for bank)
    
```

Objective:

- Print a report summarizing Point of Sale activity for yesterday.
- Print information for all Salesmen and all Registers on one report.

SALES SUMMARY	
Sales:	2290.26
Void Sales:	1 6.95-
Returns:	1 28.95-
Void Returns:	0.00
Gross Sales:	2254.36
Item Discounts:	0.0%2 19.99-
Group Discounts:	0.0%1 3.61-
Net Sales:	2230.76
Sales Tax:	112.34
Total Sales:	2343.10
TAX SUMMARY	
Taxable Sales:	1728.34
Sales Tax:	114.63
Taxable Returns:	28.95-
Sales Tax:	2.29-
Tax Exempt Sales:	531.37
Tax Exempt Returns:	0.00
Total Sales:	2343.10
PAYMENT SUMMARY	
Total Sales:	2343.10
A/R Payments:	0.00
Backorder Deposits:	0.00
B/O Depos Applied:	0.00
Layaway Deposits:	1 65.00
Layaway Payments:	2 249.90
Layaway Refunds:	0.00
Layaway Cancel Fee:	0.00
Completed Layaways:	1 215.56-
Total Payments:	2442.44

PAY METHOD SUMMARY	
Cash:	1242.19
Check:	4 308.34
Master/Visa:	9 593.61
American Express:	1 213.96
Gift Certif Redeem:	0.00
Store Credits:	1 30.83-
A/R Charges:	1 53.55-
Total Payments:	2442.44
CASH SUMMARY	
Loans:	0.00
Cash Sales:	16 1242.19
Cash Refunds:	2 0.00
Pickups:	0.00
Paid Outs:	1 3.41-
Ending Balance:	1238.78
STORE CREDIT SUMMARY	
Credits Redeemed:	0.00
Credits Issued:	1 30.83-
Credits Reissued:	0.00
DEPOSIT SUMMARY	
Cash:	1238.78
Check:	4 308.34
Master/Visa:	9 593.61
American Express:	1 213.96
Total Deposit:	2354.69

The numbers in this column reflect the number of transactions involving the line on the report.

MISC. SUMMARY	
# Void All:	1
# Manager Voids:	
# Incompletes:	
# Suspended Orders:	
# No Sales:	1
# Customers:	23
# Transfers:	
New Layaways:	1 303.53
Layaway Changes:	0.00
Cancelled Layaways:	0.00
New Backorders:	0.00
Credit Card Settle:	10 807.57
Cost of Goods Sold:	1093.19

The Miscellaneous Summary contains Exception type items, such as No Sales and Voids.

The Deposit Summary contains the Bank Deposit Totals and the number of each tender type. For example, there should be 4 Master/Visa slips totaling \$540.69.



Cash Register Balance Report

Run Date 6/17/03
Run Time 5:04 PM

CASH REGISTER BALANCE REPORT Merchant Technologies

[SELECT OPTIONS] Location Code: 01
1 Sales Date: 5/01/03 to 5/31/03
 Consolidate (Y/N)? Y <Y>=Consolidates All Reports, <N>=Prints
 Register Number: ALL
 Shift ID: ALL
 Salesman Code: ALL
 Report Type (1/2)? A <1>=Cash Register, <2>=Sales Order Entry
 Use Poll Date (Y/N)? N <Y>=Prints all transactions for Date Pol
 Deposit Summary (Y/N)? N <Y>=Prints Deposit Summary only (for bank)

Objective:

- 1** Print one report summarizing Point of Sale activity for the month of May, 2003.
- 2** Use the report to calculate Sales Tax due for the month.

SALES SUMMARY
 Sales: 94579.47
 Void Sales: 12 346.22-
 Returns: 18 403.87-
 Void Returns: 0.00

Gross Sales: 93829.38
 Item Discounts: 2.1%117 1970.42-
 Group Discounts: 1.2%78 1125.95-
 Net Sales: 90733.01
 Sales Tax: **2** 4867.32
 Total Sales: 95600.33

TAX SUMMARY
 Taxable Sales: 75213.35
 Sales Tax: 4888.87
 Taxable Returns: 331.46-
 Sales Tax: 21.54-
 Tax Exempt Sales: 15519.66
 Tax Exempt Returns: 72.41-
 Total Sales: 95600.33

PAYMENT SUMMARY
 Total Sales: 95600.33
 A/R Payments: 0.00
 Backorder Deposits: 16 216.81
 B/O Depos Applied: 1 42.84-
 Layaway Deposits: 3 478.00
 Layaway Payments: 2 1301.16
 Layaway Refunds: 3 22.00-
 Layaway Cancel Fee: 3 17.00
 Completed Layaways: 2 1798.16-
 SHIPPING: 4 131.50
 Total Payments: 95881.80

The total Sales Tax due is shown in the **Sales Summary** section. It is the sum of the Taxable Sales Sales Tax less Taxable Returns Sales Tax, as shown in the **Tax Summary** section. **2**

PAY METHOD SUMMARY
 Cash: 53795.04
 Check: 5 1490.28
 Master/Visa: 311 26457.36
 American Express: 168 11456.72
 Gift Certif Redeem: 125.00
 Store Credits: 3 105.54-
 A/R Charges: 10 2451.86
 Total Payments: 95881.80

CASH SUMMARY
 Loans: 0.00
 Cash Sales: 792 53723.59
 Cash Refunds: 8 71.45-
 Pickups: 0.00
 Paid Outs: 31.24
 Ending Balance: 53620.90

STORE CREDIT SUMMARY
 Credits Redeemed: 75.53
 Credits Issued: 6 180.97-
 Credits Reissued: 0.00

DEPOSIT SUMMARY
 Cash: 53620.90
 Check: 5 1490.28
 Master/Visa: 311 26457.36
 American Express: 168 11456.72
 Total Deposit: 93025.26

MISC. SUMMARY
 # Void All: 20
 # Manager Voids: 19
 # Incompletes: 12
 # Suspended Orders: 9
 # No Sales: 32
 # Customers: 1276
 # Transfers:
 New Layaways: 17 865.06
 Layaway Changes: 0.00
 Cancelled Layaways: 3 165.06-
 New Backorders: 20 887.94
 Credit Card Settle: 17 1023.96
 Cost of Goods Sold: 46726.84

Point of Sale Reports:

Cash Register Detail Report

- The **Cash Register Detail Report** provides detailed information for each Transaction performed at the Point of Sale Registers, including **Date, Time, Salesperson, Customer Information, Items Sold, Discounts and Tender Types**.
- Print the report for any **Date** or **Date Range** for as long as Sales Data is retained.
- Report on a particular **Salesman, Register, Transaction, or All**.
- Include Transactions for a particular **Customer, or All Customers**.
- Print to list only Transactions involving **Voids, Returns, Discounts, Credit Card Charges, particular Tender Types, Tax Exempt Sales, and/or particular Miscellaneous Charges and Payments**.

Cash Register Detail Report – Select Options

```
[SELECT OPTIONS]  Location Code:           01
                  Shift Id:             ALL
                  Salesman Code:        ALL
                  Sales Date:          ALL
                  Register Num:        ALL
                  Transaction Num:      ALL
                  Customer Code:       ALL
                  Misc Charge Code:    ALL
                  Misc Payment Code:   ALL
                  Pay Type (1/2/3/4/5/6): ALL
(<1>=Cash<2>=Check<3>=Amex<4>=Visa/Master<5>=Gift Certif<6>=Store Credit)
                  Voids/Returns Only (Y/N)? N
                  Returns Only       (Y/N)? N
                  Manager Voids Only (Y/N)? N
                  Discounts Only     (Y/N)? N
                  Tax Exempt Only    (Y/N)? N
(Prints only transactions where Entire Sale is Tax Exempt)
                  Min Price Override (Y/N)? N
(<Y>=Prints only transactions with Min Selling Price Override)
```

Cash Register Detail Report

```

Run Date 6/16/03          CASH REGISTER DETAIL REPORT
Run Time 9:47 AM          Merchant Technologies

[SELECT OPTIONS] Location Code: 01
Sales Date: 6/13/03 to 6/13/03
Register Num: 4
Transaction Num: ALL

Location: 01 MT V9.1
Register #: 4

Item      Item      -Stats-      Retail  Actual  - - - - D I
Code     Description  Vd Rt Tx  Qty   Price   Price   Line  Markd

Transaction #: 62  6/13/03  4:11 PM  JW
Y 01R2000004
STEPHENS, KEVIN
589 MAIN ST
FREDRICKSBURG, VA 28405

Y 0006240000 THE SUN ALSO RISES      1  6.95  6.95      6.95
Y 0006790000 1969 PORSCHE 911S      1  8.95  8.95      8.95
Y 0006340037 LEVI'S 501 JEANS      1 34.95 34.95     34.95
               <BLUE  38  34  >

Subtotal      50.85
Sales Tax      3.31
Total          54.16
Cash          54.16

Transaction #: 63  6/13/03  4:47 PM  AC
Y HICKEYERIN Company = AA01
HICKEY, ERIN
28 DUNSIANE ST.
WATERTOWN, MA 02145

Y 0006800000 1972 JAGUAR XKE V12      E  1  8.95  8.95      8.95
Y 0006430038 LEVI'S 550 RELXD FIT JEAN  E  1 39.95 39.95     39.95
               <BLUE  36  32  >

Subtotal      48.90
Sales Tax      3.18
Total          52.08
Visa/Master    52.08

Credit Card #: 5481952560056054
Expire Date: 11/05
Approval Code: 123456
    
```

- Objective:**
- 1 Review the Sales Transactions performed at Register 4 on June 13, 2003.
 - 2 Include all Sales as well as Item, Discount and Tender information.
 - 3 Also Include the **Date** and **Time** of the Sale, as well as the **Employee Code** of the Sales person who rang in the Sale.

NOTE: Most of the Selection Options have been omitted from this page to present as much of the report body as possible. The complete Selection Options are shown on page 1.5

The **Cash Register Detail Report** includes Customer Information if a Customer was entered into the Sale. The report can be printed to include only transactions involving a particular Customer.

This report also includes the customer's credit card info, making it very handy for researching discrepancies with processors.



Cash Register Detail Report

Run Date 6/17/03
Run Time 1:13 PM

CASH REGISTER DETAIL REPORT Merchant Technologies

[SELECT OPTIONS] Location Code: 01
Sales Date: 6/16/03 to 6/16/03
Register Num: 5
Voids/Returns Only (Y/N)? Y

1

Objective:

1 Print a report containing Detail Information for only Transactions involving **Voids** or **Returns** performed at Register 5 on June 16, 2003.

Location: 01 MERCHANT TECHNOLOGIES
Register #: 5

NOTE: Most of the Selection Options have been omitted from this page to present as much of the report body as possible. The complete Selection Options are shown on page 1.5

Item Code	Item Description	Vd	Rt	Tx	Qty	Price	Price	Line	Markdn	Sale	Option	Qty	Price	
Transaction #: 71 6/16/03 12:13 PM JW <<< VOIDED Transaction >>>														
Y 01R2000008 MOLOGHNEY, SHANNON 26 PRINCESS ST MAHWAH, NJ 08789														
Y	0004700001 CAP SLV APPLIQUE FRONT				1	22.00	22.00						20.00	
Transaction #: 78 6/16/03 1:16 PM JW														
Y KATE HICKEY, KATE 69 Beacon st Boston, MA 02554														
Y	0006260000 THE OLD MAN AND THE SEA			E	1	6.95	6.95						6.95	
Y	0006280000 ULYSSEYS	V		E	1	6.95	6.95						6.95	
Y	0006280000 ULYSSEYS	V		E	1-	6.95	6.95						6.95-	
Y	0006220000 DUBLINERS			E	1	6.95	6.95						6.95	
												13.90		
												Sales Tax	0.00	
												=====		
												Total	13.90	
Y													Cash	15.00
Y													Change	1.10-
Transaction #: 93 6/16/03 2:57 PM JW														
Y 01R2000237 STEPHENS, R.C. 27 BLUE CRAB BLVD FREDRICKSBURG, VA 32568														
Y	0006730008 SOLID PIQUE POLO			R	1-	28.95	28.95						28.95-	
<BLUE LARGE >														
Needs XL, none in stock to exchange														
												Subtotal	28.95-	
												Sales Tax	1.88-	
												=====		
												Total	30.83-	
												Issue Store Credit	30.83-	

The Void and Returns Only version of the **Cash Register Detail Report** includes:
Transactions that were Entirely Voided.
Transactions in which a Line Item was Voided.
Transactions containing Returned Items.

1

The the **Cash Register Detail Report** includes all **Comment Lines** entered at Point of Sale.



Cash Register Detail Report

Run Date 6/16/03 CASH REGISTER DETAIL REPORT
Run Time 3:54 PM Merchant Technologies

[SELECT OPTIONS] Location Code: 01
Sales Date: 6/16/03 to 6/16/03
Discounts Only (Y/N)? N

Location: 01 MERCHANT TECHNOLOGIES

Register #: 15

Item Code	Item Description	-Stats- Vd Rt Tx Qty	Retail Price	Actual Price	- - - D I S C O U N T S - - -			Net Price
					Line	Markdn	Sale Option Qty	

Transaction #: 74 6/16/03 3:41 PM JW

Y 01R2000005
MOLOUGHNEY, KERRI
28 UNIVERSITY ST
WILMINGTON, NC 28521

Y	0006790000	1969 PORSCHE 911S	1	8.95	8.95			1.79-	7.16
Y	0008090006	G BEANE HERRINGBONE DRESS <WHITE 17.5 - >	1	34.99	34.99		5.00-		29.99
Y	0007320018	NAILHEAD JACQUARD POLO <DK BLU LARGE >	1	31.95	31.95		3.20-		28.75

									Subtotal 65.90
									Sales Tax 4.28
									=====
									Total 70.18
Y									Cash 80.00
Y									Change 9.82-

In this sale there was a Line Discount given. There was also a Markdown and a Sale Item.

Transaction #: 89 6/16/03 4:46 PM AC

Y 01R2000009
KINNEY, JANELLE
67 DANCER AVE.
WILMINGTON, NC 28406

Y	0004910000	A TALE OF TWO CITIES	1	7.49	7.49				7.49	1.87
Y	0006270000	THE GREAT GATSBY	1	6.95	6.95				6.95	1.74

									Subtotal 14.44	
Y									25% Subtotal Discount 3.61-	

									Subtotal 10.83	
									Sales Tax 0.70	
									=====	
									Total 11.53	
Y									Cash 12.00	
Y									Change 0.47-	

This sale has a Sub-Total Discount. The Subtotal Discount is shown in total and spread back to each item

Objective:

1 Print a report containing Detail Information for only Transactions in which Discounts were given on June 16, 2003.

Point of Sale Reports:

Daily Bank Deposits Report

- The **Daily Bank Deposits Report** is very useful for reconciling Bank and Credit Card Statements.
- The report contains **Daily totals** for all **Tender Types** accepted.
- Print the report for any **Date** or **Date Range** for as long as Sales Data is retained.
- The report can be printed to reflect **Point of Sale** or **Sales Order Entry** activity, or **both**.
- Print the report for one **Location**, or for **All Locations**.
- The report's easy to read format makes it useful for spotting **Busy Days of the Week** trends.

Daily Bank Deposits Report

Run Date 6/16/03
Run Time 4:29 PM

DAILY BANK DEPOSIT REPORT Merchant Technologies

[SELECT OPTIONS] Location Code: 01
Sales Date: 5/01/03 to 5/31/03 ①
Report Type (1/2)? ALL
Consolidated (Y/N)? Y

	System Cash ②	Over/Under	Checks	Deposit ②	MC/Visa	Amex	Discove	Total
5/01/03	223.58	0.00	279.00	502.58	3265.34	466.14	0.00	4234.06
5/02/03	333.24	0.16	988.96	1322.36	5017.11	34.00-	352.00	6657.47
5/03/03	244.60	0.00	1160.73	1405.33	6036.88	385.13	70.16	7897.50
5/04/03	297.15	1.08-	597.96	894.03	4947.84	363.25	0.00	6205.12
5/05/03	311.76	0.27-	208.59	520.08	2310.93	207.79	7.43-	3031.37
5/06/03	175.41	0.00	275.79	451.20	2463.54	58.00	25.00	2997.74
5/07/03	63.33-	0.00	574.81	511.48	3700.60	95.64	15.00-	4292.72
5/08/03	39.10	0.00	15.50	54.60	1755.04	1.81-	0.00	1807.83
5/09/03	806.34	2.87-	276.09	1079.56	4050.71	53.00	356.52	5539.79
5/10/03	536.65	0.00	357.67	894.32	4948.79	329.14	0.00	6172.25
5/11/03	167.32	0.00	377.18	544.50	3159.02	150.00-	64.75	3618.27
5/12/03	29.11-	0.00	215.59	186.48	2037.13	291.45	0.00	2515.06
5/13/03	388.33	5.00-	589.19	972.52	3135.52	125.77	239.46	4473.27
5/14/03	341.55	0.00	862.51	1204.06	2167.52	72.38	328.70	3772.66
5/15/03	1072.12	0.00	365.85	1437.97	2036.78	66.97	130.28	3672.00
5/16/03	303.81	0.21	381.00	685.02	3122.62	864.92	683.69	5356.25
5/17/03	308.94	0.00	665.42	974.36	3130.23	42.00	0.00	4146.59
5/18/03	107.35-	0.00	0.00	107.35-	2564.03	175.80	53.00	2685.48
5/19/03	287.56	0.31-	546.56	833.81	3145.12	120.99	103.05	4202.97
5/20/03	32.20-	0.00	251.14	218.94	4057.25	321.17	183.92	4781.28
5/21/03	472.85	0.00	287.51	760.36	3129.21	266.99	157.00	4313.56
5/22/03	146.49	2.00-	332.68	477.17	3684.90	561.64	143.00-	4580.71
5/23/03	222.58	0.00	263.51	486.09	2010.49	648.59	124.50	3269.67
5/24/03	118.48	0.00	718.14	836.62	3926.11	208.38	58.00	5029.11
5/25/03	332.68	1.02-	311.93	643.59	4054.61	385.01	99.00	5182.21
5/26/03	8.73-	0.00	330.83	322.10	1555.49	75.00-	88.83	1891.42
5/27/03	4.72	0.00	305.29	310.01	481.15	213.72	231.50-	773.38
5/28/03	244.77	0.14-	745.05	989.68	4003.61	453.09	91.00	5537.38
5/29/03	65.32	0.00	345.21	410.53	1832.56	143.19	163.00	2549.28
5/30/03	308.45	0.00	826.63	1135.08	3626.02	818.00	104.53	5683.63
5/31/03	688.73	3.00	590.54	1282.27	6383.22	509.60	547.47	8722.56
TOTAL	8201.81	9.32-	14046.86	22239.35	101739.37	11713.87	3656.93	139349.52

Objective:

Print a report to help reconcile Bank Statements and Credit Card Receipts.

① Print for the Date Range of May 1 to May 31, 2003, which is the same as the Bank Statement.

② Include all Tender Types, with a Total for Cash and Checks.

The **Over/Under** column contains the overages or underages as calculated by the POS Cash Drawer Reconciliation screen.

Point of Sale Reports:

Hourly Sales Report

- The **Hourly Sales Report** points out the busiest times of the day, making it very useful for **Planning Employee Scheduling** and **Setting Hours of Operation**.
- The report displays **Hourly Sales Totals** for all **Units** and **Sales \$**.
- Print the report for any **Date Range** or for a particular **Day of the Week** during a Date Range.
- The report can be printed to reflect **Point of Sale** or **Sales Order Entry** activity, or **both**.
- Print the report for one **Department**, or for **All Departments**.
- The report provides each **Hour's Percentage** of the day's totals of either **Units** or **Sales \$**.

Hourly Sales Report

Objective:

Print a report to help plan Employee Staffing and Hours of Operation.

- 1 Print for the Date Range of May 1 to June 19, 2003.
- 2 Base the report on Point of Sale data only.

This report can also be printed to see a certain Day of the Week during the Date Range.

Run Date 6/19/03
Run Time 4:49 PM

H O U R L Y S A L E S R E P O R T
Merchant Technologies

[SELECT OPTIONS] Region Code: ALL
Location Code: 01
 Department Code: ALL
Sales Date: 5/01/03 to 6/18/03
 Day of Week: <1>=Sun, <2>=Mon, <3>=Tue,
 Totals Only (Y/N)? Y
 Pct Calc (1/2): 1 <1>=Based on Total Units Sold, <2>=Based on Total Sales Amount
Sales Type (1/2/3): 1 <1>=Retail POS Sales, <2>=Sales Order Entry, <3> WHSE Order Entry

Region: 01 MERCHANT TECHNOLOGIES
 Location: 01 MERCHANT TECHNOLOGIES
 Date: 5/01/03 to 6/18/03

-- Hours --	Num Trans	-----Sales-----		Hour Pct
		Units	Net\$	
8am - 9am	1	1	26.84	0.0%
9am - 10am	5	7	128.45	0.2%
10am - 11am	99	73	2626.80	1.6%
11am - 12pm	251	493	21942.23	10.7%
12pm - 1pm	283	572	24395.26	12.4%
1pm - 2pm	289	531	23141.21	11.5%
2pm - 3pm	302	471	19393.88	10.2%
3pm - 4pm	266	520	22136.60	11.3%
4pm - 5pm	255	529	21443.59	11.5%
5pm - 6pm	216	377	16503.42	8.2%
6pm - 7pm	180	363	14393.50	7.9%
7pm - 8pm	152	276	12265.52	6.0%
8pm - 9pm	124	193	8062.19	4.2%
9pm - 10pm	76	204	8367.97	4.4%
TOTAL Location:	2499	4610	194827.46	
TOTAL Region:	2499	4610	194827.46	
TOTAL Report:	2499	4610	194827.46	

The Hour Percent column contains each Hour's percentage of the total. It can be based on Sales Units or Net Sales \$.

Point of Sale Reports:

Employee Performance Report

- Use the **Employee Performance Report** to tell you who your best selling Employees are.
- The report contains **Average Units** and **Sales \$ per Transaction**, and **Average Transactions** and **Sales \$ per Hour**.
- Print the report for any **Date Range** or for a **Particular Day**.
- The report can be printed to reflect **Point of Sale** or **Sales Order Entry** activity, or **both**.
- Print the report to include or exclude **Returns**, or to see Returns only.

Employee Performance Report

Run Date 6/20/03
Run Time 4:24 PM

EMPLOYEE PRODUCTIVITY REPORT Merchant Technologies

[SELECT OPTIONS] Region Code: ALL
Location Code: 01
Salesman Code: JW
Sales Date: 6/13/03 to 6/20/03 **1**
Returns (1/2/3)? 1 <1>=Excludes Returns, <2>=Includes Returns, <3>=Returns Only
Sales Type (1/2)? 1 <1>=Retail POS Sales Only, <2>=Sales Order Entry Sales Only
Salesman Type (1/2) 1 <1>=Include Salesperson, <2>=Exclude Salesperson

MERCHANT TECHNOLOGIES
John Wiberg

The Returns select option allows you include or not include returns in the Average columns on the report .

Objective:

Print a report to evaluate an Employee's Sales Performance.

1 Print for the Date Range of June 13 through 20, 2003.

Date	Hours		Layaway Amt	Return Amt	#Trans	Total Units	Sales\$	Avg Trans		Avg Hour	
	NoSale	Sales						Units	Sale\$	#Trans	Sale\$
6/13/03	0.0	7.0	0	0	11	31	830	2.8	75	1.6	119
6/16/03	3.5	3.5	0	0	5	11	339	2.2	68	1.4	97
6/17/03	0.0	8.5	285	0	19	58	1566	3.1	82	2.2	184
6/19/03	2.0	6.0	71	0	13	47	1259	3.6	97	2.2	210
6/20/03	0.0	8.0	96	0	23	63	1987	2.7	86	2.9	248
TOTAL Salesman:	5.5	33.0	451	0	71	210	5982	3.0	84	2.2	181
TOTAL Location:	5.5	33.0	451	0	71	210	5982	3.0	84	2.2	181
TOTAL Report:	5.5	33.0	451	0	71	210	5982	3.0	84	2.2	181

The report above does not include returns. The report below does. Return Units and \$ are subtracted from the Units and Sales Columns in the report below.

[SELECT OPTIONS] Region Code: ALL
Location Code: 01
Salesman Code: JW
Sales Date: 6/13/03 to 6/20/03
Returns (1/2/3)? 2 <1>=Excludes Returns, <2>=Includes Returns, <3>=Returns Only

Location: 01 MERCHANT TECHNOLOGIES
Salesman: JW John Wiberg

Date	Hours		Layaway Amt	Return Amt	#Trans	Total Units	Sales\$	Avg Trans		Avg Hour	
	NoSale	Sales						Units	Sale\$	#Trans	Sale\$
6/13/03	0.0	7.0	0	0	11	31	830	2.8	75	1.6	119
6/16/03	3.5	3.5	0	29-	5	10	310	2.0	62	1.4	89
6/17/03	0.0	8.5	285	0	19	58	1566	3.1	82	2.2	184
6/19/03	2.0	6.0	71	77-	13	45	1129	3.5	87	2.2	188
6/20/03	0.0	8.0	96	35-	23	62	1952	2.7	85	2.9	244
TOTAL Salesman:	5.5	33.0	451	141-	71	206	5787	3.1	82	2.2	175
TOTAL Location:	5.5	33.0	451	141-	71	206	5787	3.1	82	2.2	175
TOTAL Report:	5.5	33.0	451	141-	71	206	5787	3.1	82	2.2	175